

# The Truth About Managing People



You can succeed brilliantly as a leader and overcome the killer problems faced by every manager! This book presents 53 proven principles for handling virtually every management challenge, and reveals: The truth about building winning teams and designing high-productivity jobs The truth about why happy employees aren't always more productive The (surprising) truth about what behaviors you really want to reward The Truth About Managing People offers real solutions for the make-or-break problems faced by every manager. You'll discover how to overcome the true obstacles to teamwork; why too much communication can be as dangerous as too little; how to improve your hiring and employee evaluations; how to heal layoff survivor sickness; and even how to learn charisma. This isn't someone's opinion; it's a definitive, evidence-based guide to effective management - a set of bedrock principles you can rely on throughout your entire management career.

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