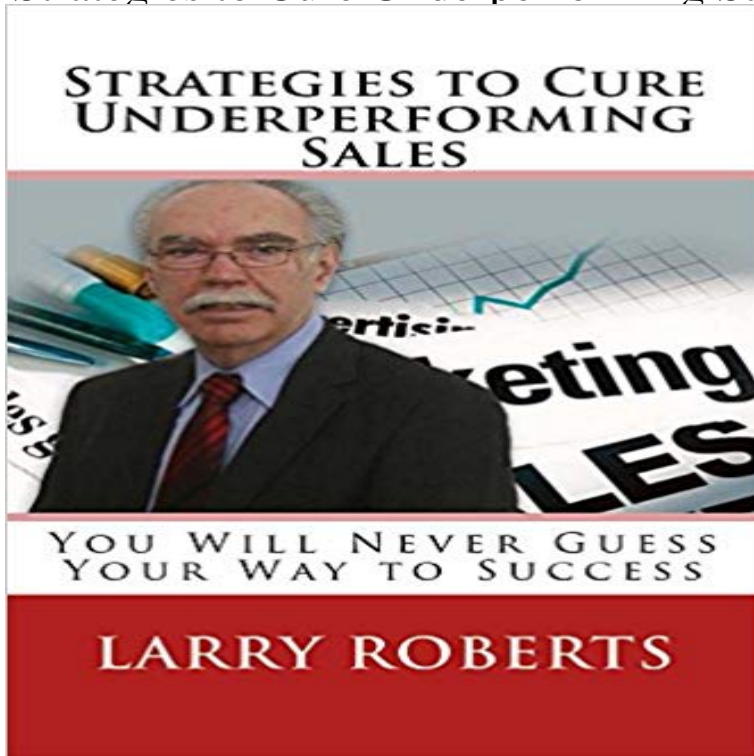


Strategies to Cure Underperforming Sales



Strategies to Cure Under Performing Sales This book is geared toward Sales Leadership/Business Owners to understand how to make their services/products irresistible. People like to buy, they just hate to be sold. This is whaere we are coming from.

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Firing Underperforming Sales Reps Sales management mistakes often lead to underperforming sales teams. do have one thing in common: it takes strong sales management to properly deal with each. Sales management mistake #3: Hope as a sales management strategy. **5 Strategies to Cure the Underperforming Producer Epidemic** A great sales coach could actually be sitting right next to an underperforming sales rep now its his or her fellow sales rep. To remedy this,

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