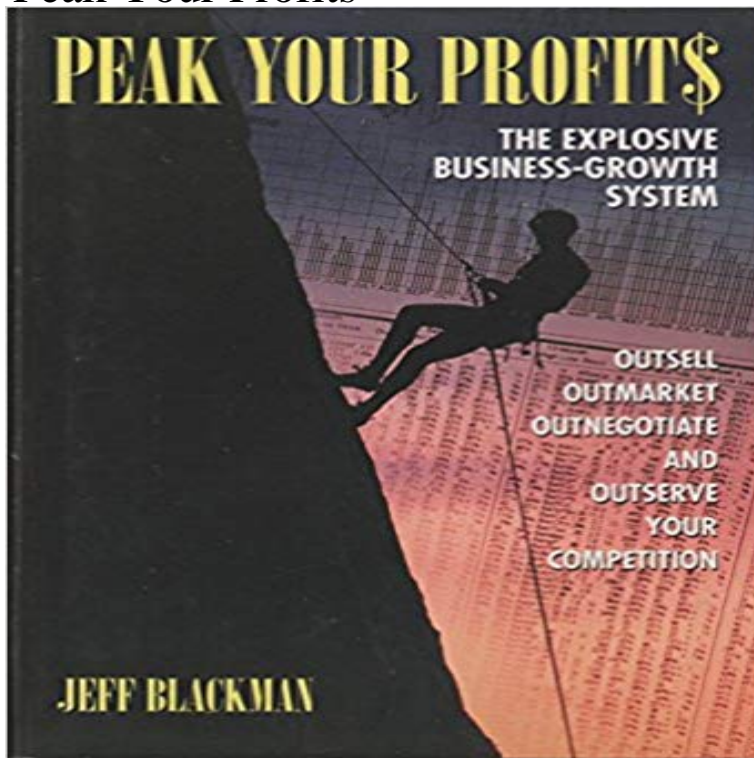


## Peak Your Profits



Jeff Blackmans PEAK YOUR PROFITS The Explosive Business-Growth System Outsell. Outserve. Outmarket. Outnegotiate Your Competition! After 15-plus years of testing, research and development, Jeff reveals his explosive business-growth system. Peak Your Profits is unique, because its the first book to collectively focus on the core business-growth skills: sales, marketing, client development, relationship building, service and negotiations. Its your blueprint for peak profits! (Selected by Fast Track as one of the best business books on tape.)

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**Peak Your Profits: Aye aye skipper!** Jeff Blackman is a Hall of Fame speaker, author, success coach, broadcaster and lawyer. Several years ago, my family and I visited the Fort Myers winter estates of Thomas Edison and Henry Ford. These two innovators. **Peak Your Profits: Pull in for a P.I.T. stop** When I meet a prospective client for the first time, they often ask me, How can you help us? **Peak Your Profits: Mirror, mirror on the wall The Glenview Lantern** A for attitude: Attitude isnt everything, but its one heck of a place to start. B for belief: Believe in yourself, your products, services and solutions. **Peak Your Profit: Player or pretender? You decide** A negotiation is an evolutionary process. It changes with the introduction of a new objective or an unexpected ore **Peak Your Profits: Money, people and stuff - Shreveport Times** When I meet a prospective client for the first time, they often ask me, How can you help us? **Peak Your Profits: Simple truths** Excerpts from Peak Your Profits. 14 Chapters 101 Focus Areas. Chapter 1 Willy Loman, Rest in Peace! Focus 1 Willy Doesnt Live Here Anymore! **Peak Your Profits: Questions, queries and conundrums - Marco Eagle** Would it be fair to say, that on a weekly basis you read Peak Your Profits to help you: create more meaningful relationships generate more **Peak Your Profits: Ive got my eyes on you** 3 days ago Sixteen years ago, when Michael Cravens daughter Tammy and my daughter Amanda were little girls running around a Glenview soccer field. **Peak Your Profits: Alphabet achievement Peak Your Profits: Taurus or Ferrari - whats your preference?** I hope you say, monstrous. Huh? Dont bail on me. This topic is too important. And it has direct impact on your success and well-being. **Peak Your Profits: When I do becomes I dont The Glenview Lantern** Peak Your Profits is unique, because its the first book to collectively focus on the core business-growth skills of sales, marketing, client development, relationship **Peak Your Profits: Ego - Friend? Foe? How big is yours? - USA Today** If youre a CEO, President, business owner, sales leader, sales pro or someone who simply wants to maximize your relationships, revenue, results and r. **Peak Your Profits! Blackman & Associates - Jeff Blackman** Aye aye skipper! Valuable lessons for business

and life, can come from many places. Including the office or even the open Bob **Peak Your Profits: Pull in for a P.I.T. stop - USA Today** Would it be fair to say, that on a weekly basis you read Peak Your Profits to help you: create more meaningful relationships generate more **Peak Your Profits: Two dozen and two** I was once asked, Jeff, what trend or strategy is crucial to future business success? **Peak Your Profits: Money, people and stuff - Marco Eagle** Over the years, Ive encouraged you to use winning words and profit phrases. Yet, there are times when your most powerful language ally, **Peak Your Profits! Blackman & Associates - Jeff Blackman** Jeff Blackman is a Hall of Fame speaker, author, success coach, broadcaster and lawyer. **Peak Your Profits: A barrage of bluster - Marco Eagle** **Peak Your Profits: The answer is in the question** A reader gave me a challenge: Hey Jeff, have been reading your stuff for years. **Peak Your Profits: The answer is in the question - Naples Daily News** Winston Churchill once declared, To be a great leader, you must be a scientist, historian and soldier. **none** Question: Jeff, will soon be opening my own business. And will obviously have lots on my plate. But what are the big things I need to be **Peak Your Profits: Food, focus and your future** Glenviews Jackie Perlman and I have only known each other a short time. **Peak Your Profits: Jeff Blackman: 9780966880014:** Question: Jeff, will soon be opening my own business. And will obviously have lots on my plate. But what are the big things I need to be **Peak Your Profits: Tips and tidbits for timeless triumphs PEAK YOUR PROFITS!-Jeff Blackman - Geniecast** Years ago, one of my first clients, was Breslers Ice Cream and Yogurt.