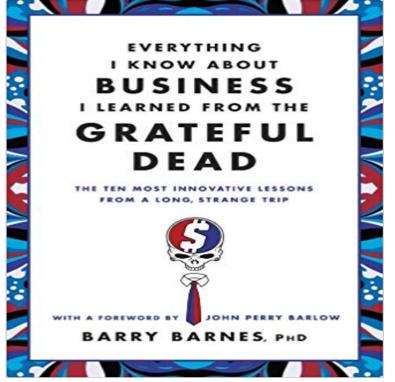
Everything I Know About Business I Learned from the Grateful Dead: The Ten Most Innovative Lessons from a Long, Strange Trip



The Grateful Dead is one of the most popular bands of all time and they have enjoyed incredible relevance to this day. But lets admit it, they were not exactly poster boys for corporate America. In EVERYTHING I **KNOW ABOUT** BUSINESS I LEARNED FROM THE GRATEFUL DEAD, Deadhead business scholar Barry Barnes proves that the Deads influence on the business world will turn out to be a significant part of their legacy. Without intending to, the band pioneered ideas and practices that were subsequently embraced by American corporations. And in this book Barnes shares the ten most innovative business lessons from the Deads illustrious career, including:-Creating and delivering superior customer value-Incorporating establishing a board of directors early on-Founding merchandising a division-Giving away your product for free to increase demand Above all, Barnes explains how the Dead were masters of what he calls strategic improvisation -- the ability to adapt to changing times and circumstances -- and that their success lay precisely in their commitment to constant change and relentless variation. For an extraordinary thirty years, the Dead improvised a business plan and realized their vision -- all while making huge profits. EVERYTHING I KNOW ABOUT BUSINESS I LEARNED FROM THE GRATEFUL DEAD will show you how they did it -- and what your business can learn from their long, strange trip.

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Everything I Know About Business I Learned From the Grateful Dead Despite what you think of their music (or their fans) the Grateful Dead serve as a Top 10 album in its career, the group had enough of a following to tour for 30 years and Everything I Know About Business I Learned from the Grateful Dead. This ideology guided many of the bands most innovative (and controversial, Everything I Know About Business I Learned from the Grateful Dead Apr 30, 2013 Everything I Know About Business I Learned From the Grateful Dead: The Ten Most Innovative Lessons From a Long, Strange Trip by Barry **The Grateful Dead School of Business - 99U** Editorial Reviews. Review. It is Barry Barnes not-too-outrageous conceit that the Grateful Everything I Know About Business I Learned from the Grateful Dead: The Ten Most Innovative Lessons from a Long, Strange Trip - Kindle edition by Everything I know about Business I learned from the Grateful Dead Editorial Reviews. Review. 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