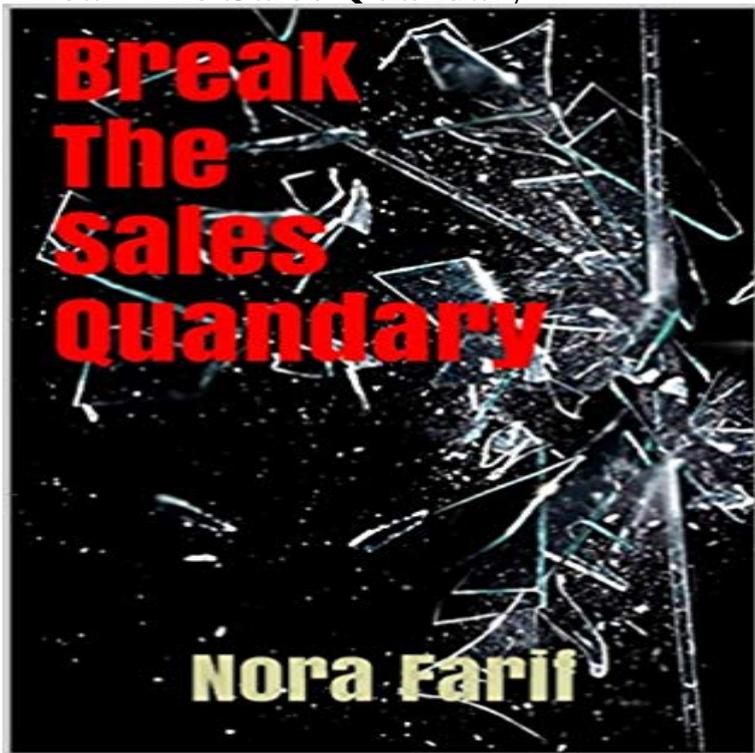


Break The Sales Quandary



The focus of this book is on providing resources and ideas to help sales professionals understand the thought process of selling and how to be able to do it right. The book also offers suggestions for sales professionals to reach beyond the standards to acquire good selling skills, a strong sense of self-confidence, and positive approaches to selling that will serve as a foundation for future selling. The book reinforces old tricks to the sales field that can provide sales professionals with strategies they need to have for a higher closing rates and reassurance about the good practices to their repertoire.

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