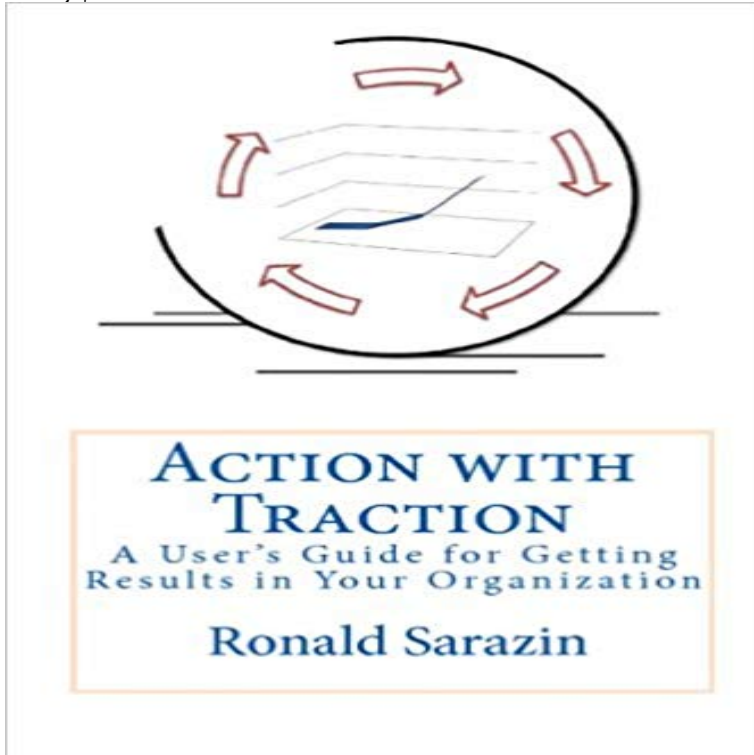


Action With Traction: A Users Guide For Getting Results In Your Organization



Are you a manager? This book is about getting results. It contains step by step instructions, examples, and case studies to help you get traction in your organization.

Learn how to create powerful plans and then use those plans to delegate with a clear line of sight so it is obvious what matters. In Action with Traction, Ron describes how to look at your existing work in order to identify your implicit strategies and goals, and how to then challenge what you are doing in order to get the best results. He explains how to keep control of a large volume of delegated work and introduces a simple approach for establishing a performance scorecard designed to guide progress. He provides valuable but simple to use forms to keep projects and processes moving in the right direction and presents a methodology for rapidly improving work. He concludes the book with a chapter on managing change, wrapping up the tools needed in order to get traction from action.

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